



Brandywine Health Foundation
2007 Community Report

join the
CONVERSATION

Our Mission

The Brandywine Health Foundation's mission is to initiate and support programs to improve the health and well-being of our community.

La mision del Brandywine Health Foundation es la de iniciar y darle apoyo a programas para mejorar la salud y el bienestar de nuestra comunidad.

www.brandywinefoundation.org



join the CONVERSATION

Dear friends,

Since the Brandywine Health Foundation's launch in 2001, we've come to you each year with a report of our funding activities and the many accomplishments and challenges faced by the exceptional health agencies in the greater Coatesville area that the foundation supports.

This year, while focusing on several pressing and important projects such as the development of the Brandywine Health & Housing Center, we thought it timely to set aside a period of self-reflection. We have been asking ourselves and others familiar with our record: *How can we build upon our success to date and best meet the needs of an ever-changing community?* In answering that question, we invite you to engage with us in what is most appropriately a community conversation.

We began with the question: *How can the foundation help our partner agencies create a true medical home for thousands of our neighbors who need a permanent primary care provider, regardless of their current insurance status or how it might change in the future?* The answers aren't simple. Certainly providing agencies like ChesPenn Health Services and Community Dental with long-term funding and building them a permanent home are critical. But these agencies face problems that are national in scope and complex in their sources — not the least of which are the shortage of health care workers and reduced government funding.

Setting the bar as high as possible, the foundation can play a pivotal role in assisting grantees by creatively recognizing solutions and promising advances throughout the country, and in building local partnerships that maximize program development. We know that the strongest medical providers and health care systems are like the strongest communities: they are not segregated in their care but rather serve and are made up of a diversity of people and organizations. They recognize that everyone, regardless of income level or background, deserves the best possible health care. That has been our philosophy at the Brandywine Health Foundation from the beginning, and the conversations we've been having recently have underscored that mission focus.

That's why we're proud to be able to work with so many talented service providers and community leaders. For example, any parent would want to bring his or her children to Dr. Erica Turner, an experienced pediatrician working at ChesPenn. And any pregnant woman would want to get her prenatal care there from Dr. Christine Lyons, a beloved local obstetrician/gynecologist. Community health centers are no longer the providers "of last resort" but rather are positioned to serve an increasingly diverse population — with or without insurance.

We are grateful to have the opportunity to engage in a community dialogue designed to bring us closer to the best possible health care for everyone living in the greater Coatesville area. It is our sincere hope that you too value your role in our ongoing conversation. We welcome your participation; please give us a call or visit our Web site, www.brandywinefoundation.org, to share your thoughts.

With many thanks,

Anne L. Hearn, board chair
Frances M. Sheehan, president and CEO





Willy Serrano, behind the counter of his Willy's Family Restaurant in Coatesville, discussing construction progress with construction workers (from left) Brad Fahnestock, Michael Doris, John Beaumont, Terrence Dougherty, Al Johnson, Chris Keller, Michael Archey, Ed Kanaley and Willy's wife, Angela Serrano. Waitress Valerie Delgado (below) with Willy Serrano.

Can a foundation focused on health tackle projects that revitalize the city of Coatesville?

A group gathered around a table one late-summer morning for coffee and breakfast at Willy's Family Restaurant, directly across a side street from the construction site of the \$13.2 million Brandywine Health & Housing Center (BHHC), emphatically says yes.

"I've seen Coatesville in good times and in bad, and I can't speak highly enough of the center," says Jim Mariano, who has operated a deli on Old Lincoln Highway several blocks from the BHHC since 1977. "I never expected to see a building as beautiful as this in Coatesville."

Seated next to Mariano, Al Johnson, a Coatesville resident serving as a foreman on the project for the Caldwell, Heckles and Egan construction company, agrees: "It gives the town an additional facelift. A number of older men who collect scrap metal from the site tell me, 'Everyone's rooting for you guys.' It's really good to feel like you're doing something for your home town."

Funded by a combination of public and private sources, the four-story BHHC is the first major construction project in Coatesville in more than three decades. Serving the uninsured and underserved



in the greater Coatesville area, the center will bring together several vital health and social services, with ChesPenn Health Services and Community Dental on the first floor and the Child Guidance Resource Center and Human Services Inc. on the fourth floor. The second and third floors will provide quality apartments for 24 low-income seniors.

"Everyone I talk to on the street likes it and asks what's going on," says Ed Kanaley, CH&E's project superintendent. "Soon as I say it's going to be a medical facility, they like it even more."



Construction on the Brandywine Health & Housing Center is expected to be completed in the spring of 2008.

Willy Serrano, a San Salvador native who has operated his restaurant for the past three years in a building that has long served as a Coatesville eatery, hears much of the same kind of talk. “What I’m hoping for is for the future, for our kids,” says the father of two, “and I hope bringing this in will help everyone in the town.”

The foundation also strongly supports building a river-walk recreational trail along the Brandywine Creek in Coatesville — an Activate Chester County project supported by the National Park Service as part of a nationwide YMCA plan to combat obesity.

Coatesville resident Brad Fahnestock, a Penn State Harrisburg senior and construction intern at the BHHC site, also endorses the river walk.

“From the time I was in 9th grade I’ve heard about the revitalization of Coatesville,” he tells the others at the restaurant. “This beautiful building finally represents what people were talking about coming to light. Maybe this and the river walk will give people hope.”



“This fantastic initiative brings quality services to residents and allows them to age in place in their homes, which we think is the core piece in revitalizing communities and a model we’re looking to follow across the commonwealth.”

— Brian Hudson, executive director and CEO, Pennsylvania Housing Finance Agency

“It’s great. It helps broaden health services to the entire city of Coatesville and will continue to raise the equity in the city — not just the financial equity but the social equity and those other intangibles as well.”

— Marty Eggleston, Coatesville City Council

Kimberly Hoferer, an Octorara High School physical education and health teacher, with student Rebecca Shenk. Opposite page: Nurse Christina Baker checks on Chanel Torres and her baby, Nahsier Buchanan.



How can the foundation leverage relatively small grants to improve children's health in a big way?

We can do it by partnering with our local schools and supporting the use of nationally recognized, evidence-based models. Our partnerships with schools include the Coordinated School Health Program (CSHP) approach promoted by the Centers for Disease Control and Prevention (CDC) in the Coatesville and Octorara school districts and the Communities That Care programs that target substance abuse and problem behaviors in youths in the Downingtown and Octorara areas. Nationally recognized, evidence-based programs we support include the Nurse-Family Partnership and the Maternal and Child Health Consortium of Chester County's (MCHC) Healthy Start program, both of which target young, low-income pregnant teens to improve birth outcomes.

Addressing the growing epidemic of childhood obesity is a major foundation goal. The foundation is funding two West Chester University health

education professors, Tammy James, Ph.D., and Bethann Cinelli, Ed.D., to help the Coatesville and Octorara school districts develop and implement Coordinated School Health Programs.

Says James, "It's a comprehensive approach that involves faculty, staff, parents and kids" — all of whom will be represented this school year on health councils in each participating school. CSHP also addresses a federal mandate requiring each school district to create its own wellness policy regarding both physical activity and nutrition issues.

"I see this as not just impacting our students and staff but the wider community," says Marie Walker, Ed.D., principal of Gordon Elementary School. "We've already had parents in for line dancing and healthy snacks. The kids buy into this because it's fun, and it brings in parental involvement that we so need in our schools."

At Octorara Area High School, the wellness policy has already resulted in the establishment of a walking club that will be expanded this year; student photos of faculty members sporting milk "mustaches"; and a greater variety of healthy food choices in the cafeteria, including a switch from whole milk to 1 percent and skim milk.

"Everyone can't participate in competitive sports," says Tammy Swink, R.N., B.S.N., the high school nurse. "Thanks to the walking club, which was the students' idea, we now have kids engaged in physical activity who otherwise would probably be sitting on a couch eating a bag of chips."

Helping teenagers be good moms

While the foundation values learning by trying out new ideas, it also looks to what's working elsewhere. The Nurse-Family Partnership, for example, is an evidence-based nationwide program



“By providing individualized support to a first-time mom during pregnancy and throughout the child’s first two years, Pennsylvania’s Nurse-Family Partnership can prevent problems like child abuse and neglect, strengthen the family bond and give the child a healthier start.”

— Estelle B. Richman,
state secretary of public welfare

that brings nurses into the homes of low-income, first-time expectant mothers every two weeks for up to two years after their children are born. The purpose is to encourage healthy babies while the mothers — 75 percent of whom are younger than 18 — continue pursuing personal and career goals.

“By providing individualized support to a first-time mom during pregnancy and throughout the child’s first two years, Pennsylvania’s Nurse-Family Partnership can prevent problems like child abuse and neglect, strengthen the family bond and give the child a healthier start,” says Estelle B. Richman, state secretary of public welfare.

A \$20,000 foundation grant funds the work of Christina Baker, R.N., the NFP nurse in Coatesville. Since she began working with the partnership in late 2001, only 4 percent of the single-child births she has overseen — less than

half of the statewide rate — have been premature. Likewise, fewer than 11 percent of her clients, notably lower than the county rate, have a second child within two years of giving birth. And 92 percent of the expectant mothers who were in school when they enrolled in the program stayed in school or graduated.

“We’ve found that young, low-income, mostly single mothers — like most mothers — want to be good moms, and we help them in their aspirations,” says Pat Yoder, R.N., supervisor of Chester County’s NFP program.

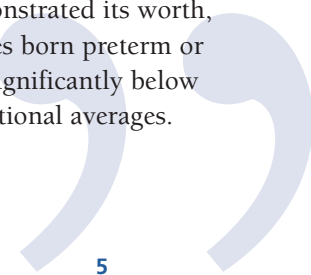
Adds Baker, the nurse in Coatesville, “One of the most gratifying things is to see them following what I’m telling them, such as seeing them feeding their baby cereal out of a bowl instead of a bottle. And also seeing them graduate from high school and in some cases move out, living on their own and

working, breaking the cycle they were raised in.”

With Baker’s help, Jennifer Williams, 19, gave birth to her daughter, Mariah, on May 1, 2006, a year before she graduated from Coatesville Area High School.

“I know a lot of people have trouble being pregnant and having a baby,” says Williams, who expects to soon become a cosmetologist. “But Christina was very helpful, always telling me what to expect, and to keep my head up and try my hardest in everything I do.”

Meanwhile, a 10-year study of one of our longest-supported programs, the Maternal and Child Health Consortium’s countywide Healthy Start program for low-income expectant mothers, dramatically demonstrated its worth, with rates of babies born preterm or with low weight significantly below local, state and national averages.



Mayte Lucas-Chimeno, Maternal and Child Health Consortium health insurance coordinator, speaking with Rocio Arizmendi and her baby, Yareli Garcia. Below: Adrianna Garcia.



How can the foundation have a significant local impact on complex nationwide problems?



About one in six Americans — 47 million, including nearly 9 million children — has no health insurance. Having a job, even a full-time job, doesn't guarantee coverage. In fact, as the percentage of workers covered by employer-based health coverage declines, eight out of 10 uninsured Americans are in working families.

To address this problem locally, the foundation —

- funds services to the underinsured and uninsured by supporting a wide variety of safety net providers,
- funds the Maternal and Child Health Consortium's Insurance Outreach Program, and
- advocates for reform of health care and health insurance.

This past year the MCHC's Insurance Outreach Program, which received a \$40,000 foundation grant, enrolled more than 1,200 children in some form of public health insurance, such as Medicaid. "All of the families we've assisted have at least one adult family member who is fully employed," says Maryann Mesure, MCHC's director of programs.

MCHC and its partner agencies — Catholic Social Services and La Comunidad Hispana, which receive foundation-funded stipends — screen people who come to them for other services to determine whether they have health insurance coverage, and help those who don't have it to apply. People benefiting from the program range from construction and agricultural workers to service industry employees such as hotel housekeepers and supermarket clerks.

"As health insurance has become less affordable for both individuals and for employers to offer, more and more families are becoming uninsured," says Mesure. "As a result, people don't go for preventive care checkups and immunizations; they wait until they are so sick that they need to see a doctor and go to an emergency room, which costs far more than if they had a regular provider of care and health insurance to pay that provider."



The foundation also functions as an advocate for health care reform. Frances Sheehan, the foundation's president and CEO, served on the Governor's Task Force on Health Care Reform, and the foundation continues to work with state legislators on health access issues.

"That's vitally important," says Margaret Ravello, the Chester County Health Department's public health administrator, who also chairs Community Dental and the public health advisory committee of Community Volunteers in Medicine. "Without their voice at the table, sometimes legislators aren't fully aware of what the needs are out there."

That includes speaking out for the county's small businesses, which are challenged with trying to offer employees affordable, quality health insurance. Last March, with the Western Chester County Chamber of Commerce (WCCCC), the foundation sponsored an interactive breakfast forum on Gov. Ed Rendell's "Prescription for Pennsylvania" to expand access to affordable health care coverage,

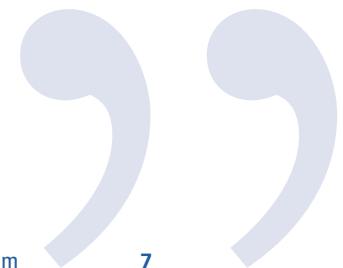
improve the quality of care and control health care costs for employers and employees.

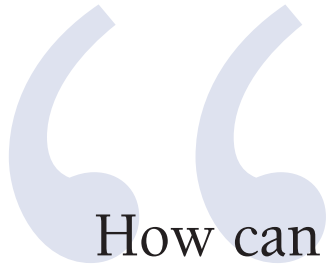
Featured panel speakers included Rosemarie Greco, director of the state's Office of Health Care Reform; James Redmond, vice president for legislative affairs for the Hospital & Healthsystem Association of Pennsylvania; and I. Steven Udvarhelyi, M.D., senior vice president and chief medical officer of Independence Blue Cross.

According to Tasha Delaney, president of the 240-member WCCCC, the foundation has been an invaluable partner in heightening awareness of the health insurance challenges facing small businesses and in giving the chamber access to key business leaders and legislators.

"Because we have so many small businesses," says Delaney, "the work the foundation is doing to bring affordable and accessible health care into the community in which we live and do business is of extreme importance."

Christine Lyons, M.D., providing follow-up care to Sarah Wright and her baby, Catherine, at ChesPenn Health Services. Below: Tasha Delaney, president of the Western Chester County Chamber of Commerce, flanked by (left) one of the chamber's board members, Michael T. Taylor, Esq., and Tim O'Brien, a chamber member.





How can you give back to your community?



Franny Abbott with her mother, Betty Moran, and son, Max Abbott.

“We’re blessed to be in the situation that we are in, and it’s a responsibility and a privilege to care for people who aren’t as fortunate.”

— Max Abbott

Giving back to the community through your support of the Brandywine Health Foundation can take many forms.

When Max Abbott was a young boy, each Christmas his grandmother, Betty Moran, requested a simple “gift” from him and her 14 other grandchildren — that they identify a worthwhile charity to which she would make a donation in their names.

“We’ve grown up with philanthropy,” says Max, a student at the Parsons School of Design who now sits on the board of his family’s nonprofit foundation — one of seven his grandmother and the families of her six children now operate. “We’re blessed to be in the situation that we are in, and it’s a responsibility and a privilege to care for people who aren’t as fortunate.”

Adds his mother, Franny Abbott, “It was always a priority for my parents that we all gave back.”

For Max’s senior project at the Westtown School in 2005, he conducted a site visit on behalf of his grandmother’s foundation to the Brandywine Health Foundation’s offices and the health center it supports. “I learned a lot about how people can do more good with their finances and really help to provide for the health and wellness of people who are less fortunate,” says Max. “I thought it was very effective how the foundation allocated resources to different types of organizations to help people.”

His grandmother agrees. After touring the Brandywine Health & Housing Center construction site earlier this year, Moran — who also serves on the board of directors of Community Volunteers in Medicine — doubled her already substantial pledge for the center and wrote letters to others urging them to do likewise.

“If you’re fortunate to be a philanthropist,” she says, echoing her grandson, “it should be an obligation to make the



Dallas Krapf with his brother, Dale Krapf, and nephew, Blake Krapf.

lives of the less fortunate healthier, happier and free from pain and suffering.”

For the Krapf family, which owns and operates the ubiquitous Krapf Bus Companies, support of the Brandywine Health Foundation is also a multigenerational affair. Dallas and Dale Krapf, the sons of company founders Eleanor and George Krapf Jr., and Dale’s son, Blake, who is now the company’s president and CEO, have all been directly involved in helping the foundation. This support includes providing invaluable shuttle service during the four-day Strawberry Festival, as well as financial support of the foundation at the Garden Party.

“We’ve been giving back to the community since the 1980s, and I think the foundation has done a tremendous job of giving back to people in the community who have needs,” says Dallas Krapf, a former Brandywine Hospital Foundation board member. “Most of my immediate family graduated from what is now Coatesville Area High School, and I think the foundation is so important because, even though the city has gotten so much bad publicity over the years, I truly still believe in Coatesville.”

Supporting the Strawberry Festival has also become a family affair for Kay

Falkow, a vice president and director of cash management operations for Willow Financial Bank. For the past five years Falkow has served as one of three team captains managing a group of 25 to 50 bank volunteers who handle all the cash generated by the festival. “It allows us to use the expertise we have at the bank for a great cause,” says Falkow.



Kay Falkow and daughter, Valerie.

Her 15-year-old daughter, Valerie, also was a volunteer face painter this past spring. Says Falkow, “It was a great opportunity for her to realize that she was one of many people, and, combined, what that large group of people could do.”

Also demonstrating that support for the foundation need not always be financial,



Tim Connor, director of business development, Gary Smith, president & CEO, and Mike Grigalonis, chief operating officer of the Chester County Economic Development Council.

the Chester County Economic Development Council greatly assisted fundraising for the Brandywine Health & Housing Center by providing the foundation entrée to key business leaders.

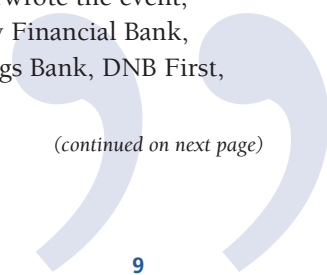
“It’s the first exciting, real demonstrated project that’s fostered a lot of support from a wide array of people both within and outside of Coatesville,” says Gary Smith, the council’s president and CEO. “It symbolized the united effort of a great community project that was really going to help people with health and social needs, and it was my pleasure to help introduce the business community to the opportunity to partner with the foundation to help them fulfill that vision.”

Fundraising highlights

Despite two days of dreary, rainy weather, this year’s four-day Rouse/Chamberlin Homes Strawberry Festival drew about 25,000 people and produced \$80,000 in net income, half of which was given to the following valuable community groups: the Brandywine YMCA, Coatesville Public Library, Rotary Club of Coatesville and Thorndale Volunteer Fire Company. The other half of the Strawberry Festival’s net proceeds will be used to continue the foundation’s critical support of deserving health programs throughout the greater Coatesville area.

The 35th annual Rouse/Chamberlin Homes Strawberry Festival, held on the grounds of Brandywine Hospital, would not have been possible without the help of the hospital, its staff and hundreds of volunteers led once again by chairperson Judy Good, or the many businesses that generously underwrote the event, including Willow Financial Bank, Coatesville Savings Bank, DNB First,

(continued on next page)



Herr Foods Inc., Neptune Moon Design and Philadelphia Newspapers L.L.C.

A week earlier the foundation celebrated the upcoming festival with its fifth annual Garden Party, which netted a record \$57,000 — more than \$16,000 above the previous year's net proceeds. Cochaired once again by Mary Holleran and Katherine Lovell, the party was hosted for the fifth time by Jennifer and Bob McNeil at their Springbank Farm. More than 400 guests enjoyed a light supper, cocktails, the popular "Battle of the Berries at Brandywine" restaurant dessert contest and fireworks.



Bob and Jennifer McNeil, Frances Sheehan and Garden Party cochaired Katherine Lovell and Mary Holleran.

To honor the McNeils, the foundation announced during the party that it was establishing the McNeil Children's Lending Library in the waiting room of the new Brandywine Health & Housing Center. To encourage reading among children who have limited access to books, the library will lend books to children who come to the center with their families. The Outreach Committee from Freedom Village Retirement Community is coordinating book donations.

Grants and Scholarships Provided from July 1, 2006 to June 30, 2007

SAFETY NET HEALTH CARE SERVICES

\$1 million to ChesPenn Health Services (second year payments in a three-year pledge period)

To support start-up of a Federally Qualified Health Center in the city of Coatesville to provide primary care services to people of all ages and incomes, with a focus on the uninsured and underinsured.

\$225,000 to Chester County Community Dental

To continue to reach out to a growing number of patients, hire a new executive director, develop a strategic plan for the future and prepare to move into the new Brandywine Health & Housing Center in early 2008.

\$15,000 to Community Volunteers in Medicine

To serve approximately 1,300 patients from the foundation's service area with primary and dental care, largely provided by volunteer practitioners in CVIM's West Chester location.

\$10,000 to Family Service of Chester County

To expand, for the fifth year, bilingual, bicultural counseling services from one day to one-and-a-half days per week on a sliding-scale fee basis at the Family Service office in the Coatesville Center for Community Health.

\$15,000 to La Comunidad Hispana's Project Salud

To serve approximately 110 patients from the Coatesville area who travel to Kennett Square to be seen by experienced staff at this fully bilingual, bicultural, nurse-managed health center.

\$30,000 to Planned Parenthood of Chester County

To provide family planning services, gynecological care and HIV+ primary care to more than 2,200 patients from the greater Coatesville area.

SAFETY NET HEALTH SUPPORT SERVICES, OUTREACH AND ADVOCACY

\$15,000 to Center for the Blind and Visually Impaired

For the second year, to expand services from Delaware County into Chester County.

\$10,000 to Center on Hearing and Deafness

For the third year, for outreach and advocacy for the deaf and hard-of-hearing community with health care providers in central and western Chester County.

\$20,000 to Chester County Health Department Nurse-Family Partnership

To provide intensive parenting and home-visit assistance to first-time teen mothers as part of a national program with documented positive outcomes in reducing the number of low-birth-weight babies and promoting healthy parenting of children in low-income, high-risk families.

\$6,500 to Coatesville Area Senior Center

To fund a wide range of exercise programs, including the ongoing fall prevention series, and the PACE/PACENET/Medicare Part D prescription assistance program at this senior center in Coatesville that serves more than 2,200 seniors a year.

\$10,000 to Coatesville Center for Community Health

For a collaborative effort to coordinate bilingual health and social services provided in the center's building.

\$5,000 to Delaware Valley Grantmakers

To participate in a collaborative of health foundations exploring ways to more effectively treat behavioral health problems in low-income populations through the integration of behavioral health services in primary care settings, such as ChesPenn Health Services.



\$10,000 to Domestic Violence Center of Chester County

To provide bilingual domestic violence services in the center's office in the Coatesville Center for Community Health.

\$6,500 to Downingtown Area Senior Center

For Fit and Fun Program, Body Recall exercise classes and strength-training classes, tai chi, yoga and dancing classes, health screenings and prescription assistance.

\$6,000 to Ken-Crest

To provide, in collaboration with the Chester County Department of Mental Health/Mental Retardation, the START (Social/Transition Activities for Relationship Transformation) program: workshops and group meetings designed to teach appropriate forms of social/sexual behaviors and relationship skills to individuals age 18 and over with developmental disabilities.

\$25,000 to Maternal and Child Health Consortium's Healthy Start Program

To serve more than 125 women each year in Coatesville, facilitating their access to early and ongoing prenatal care and pediatric care for their babies and toddlers, and linking them with other needed services to improve the physical and mental health of the family.

\$40,000 to Maternal and Child Health Consortium's Insurance Outreach Program

For the fourth consecutive year, to educate and enroll citizens in Medical Assistance, the Children's Health Insurance Program (CHIP) and adultBasic, and to fund MCHC's role as coordinator of other agencies conducting enrollment activities, such as La Comunidad Hispana and Catholic Social Services.

PREVENTING OBESITY

\$20,124 to Southeast Pennsylvania Area Health Education Center's Obesity Project

To continue the After-School Nutrition and Fitness Program for Middle School Girls for 40 female students at Scott Middle School.

HELPING AT-RISK YOUTH SUCCEED

\$5,000 to Bridge of Hope

To partially support Girls of Hope, a mentoring program for the daughters (ages 11–16) of formerly homeless single women who are alumnae or currently residing in this faith-based transitional housing program in Coatesville.

\$8,000 to Crime Victims Center

To provide, for the second year, funding to The Link: Anti-Drugs, Alcohol, and Sexual Assault Program for more than 1,200 youths, ages 11–18, in Coatesville Area School District schools.

\$12,000 to Community, Youth, and Women's Alliance

To provide free after-school programming in Coatesville for 30–60 children per day, and for another 15–20 teens participating in the Teen Drop-In Center, which includes a drug and alcohol prevention program.

\$12,000 to Downingtown Area Communities That Care

To provide after-school mentoring in collaboration with the Downingtown Area School District, Big Brothers Big Sisters, the YMCA of the Brandywine Valley and Bishop Shanahan High School.

\$12,000 to Octorara Communities That Care

To fund a program that includes mentoring by Big Brothers Big Sisters in the Octorara Area School District.

MATCHING GRANTS

\$10,000 to La Comunidad Hispana (\$10,000 a year from 2006 to 2009)

For the Workplace Wellness program, one of 15 health improvement projects funded by the Robert Wood Johnson Foundation's Local Initiative Funding Partners, with the condition that local funders like Brandywine Health Foundation fund the other half.

\$10,000 to University of Pittsburgh

To launch the new Pennsylvania Medicaid Policy Center. Largely funded by the Pew Charitable Trusts, with the support of local funders like the Brandywine Health Foundation, the new policy center will study and provide information to health providers, funders, elected officials and other members of the public interested in Medicaid, a crucial component of our health care system's financing structure.

\$5,000 to Coatesville Area School District

To support the new Family Center initiative at the South Brandywine Middle School, providing intensive support to high-risk children and their families so that their attendance and test scores improve and behavioral problems decline.

CAPACITY-BUILDING GRANTS

\$17,644 to Pennsylvania Association of Nonprofit Organizations

To provide scholarships to nonprofit organizations participating in PANO's Nonprofit Certification Program and the Institute for Nonprofit Excellence. For a second consecutive year, the Brandywine Health Foundation, Phoenixville Community Health Foundation and Pottstown Health and Wellness Foundation collaborated to cosponsor the Institute for Nonprofit Excellence — an intensive two-day workshop on strategic planning, marketing and fundraising for teams of nonprofit agency CEOs and board members.



\$11,192 to West Chester University, College of Health Sciences Guanajuato Education and Exchange Program in Health

To enable four area health and human services staff members to participate in an annual health education trip to Guanajuato, Mexico, the original home of the majority of the Mexican community in Chester County.

**ROUSE/CHAMBERLIN HOMES
2007 STRAWBERRY FESTIVAL**

**Brandywine YMCA, \$7,000
Coatesville Public Library, \$4,000
Rotary Club of Coatesville, \$16,000
Thorndale Volunteer Fire Company, \$13,000**

**NONCOMPETITIVE COMMUNITY
AND PASS-THROUGH DONATIONS**

\$20,000 grant over a two-year period to provide technical assistance to both the Coatesville and the Octorara area school districts to assist them in developing the CDC-model Coordinated School Health Programs.

**Alzheimer's Association of the Delaware Valley
Big Brothers Big Sisters
ChesPenn Health Services
Chester County Community Dental
Chester County Community Foundation
Chester County Fund for Women and Girls
Coatesville Christmas Parade
Coatesville Police Athletic League
Community Impact Legal Services
Delaware Valley Grantmakers
Good Fellowship Ambulance and EMS Training Institute**

**Grantmakers in Health
Graystone Society
Healthcare Improvement Foundation
Operation Thanksgiving/Operation Christmas
Planned Parenthood of Chester County
Rip City Foundation**

**2007 NURSING AND HEALTH
PROFESSIONAL SCHOLARSHIPS**

Alumni Association Award:
Melissa Baldwin

Cardiac Rehab Scholarship Awards:
Nicole Hilton, Christa McKay, Kimberly Nicolazzo and Darlene Roe

**Coatesville Athletic Association
Scholarship:** *Ashley Rice*

Egoville Scholarship Award:
Jacquelyn Vega, 2006; Nancy Lorenz, 2007

Ethel G. Charlton Award:
Meadow Smith

**Gunard Berry Carlson Recognition
Award:** *Tammy Wisner*

Henrietta Potter Hankin Award:
Stephanie Zack

James Loren Cox Memorial Awards:
Meadow Smith, Michelle Isaacs, Jaclyn Warren, Becky Wade and Nancy Lorenz

Margaret Barnes Award: *Janette Kroenke*

Myrtle Harvey Award & Doris K.

Cumber Memorial Award:
Kathleen Prendergast

TOTAL SCHOLARSHIPS: \$21,450

GRAND TOTAL: \$1,016,290

HOW YOU CAN HELP

Administering funds through the foundation can help maximize tax benefits without the expense and legal obstacles sometimes encountered when setting up a private foundation. The foundation's experts are available to offer advice on donor strategies that can protect personal assets while achieving philanthropic goals.

With gifts of cash, stock, real estate or other assets, donors can entrust a fund of permanently held principal to the foundation for investment, while distributing the earnings to the causes that will help the community most.

Options include the following:
Funds

- Donor-Advised Funds
- Donor-Designated Funds
- Field-of-Interest Funds
- Scholarship Funds
- Bequests and Planned Gifts
- Unrestricted Gifts
- Memorial and Honorarium Gifts

Our experienced staff can help guide you no matter the size of your gift. Charitable contributions are combined and invested for the best possible investment return so that the community needs can be met now and in perpetuity.

For more information on giving opportunities, please contact Dana Heiman at 610.380.9080, ext. 102. To learn about gifts that will provide you with immediate income tax deductions, higher current income, capital gains and estate tax relief, visit our Gift Planning Resource Center at www.brandywinefoundation.org.

Financial Report

Statements of Financial Position Years Ended June 30, 2007 and 2006

Assets	2007	2006
Cash	\$ 4,913,613	\$ 4,465,482
Investments	25,100,550	22,922,896
Accounts Receivable	698,568	383,334
Loans Receivable	3,928,996	2,000,000
Furniture and Office Equipment, Less Accumulated Depreciation of \$88,550 (2007)	41,314	48,517
Other Assets	34,425	29,189
Total Assets	\$ 34,717,466	\$ 29,849,418

Liabilities and Net Assets

Liabilities		
Accounts Payable and Accrued Expenses	\$ 71,396	\$ 53,918
Grants Payable	316,250	576,500
Note Payable	1,500,000	2,000,000
Total Liabilities	\$ 1,887,646	\$ 2,630,418

Net Assets

Unrestricted	\$ 31,317,393	\$ 25,758,270
Temporarily Restricted	1,406,109	1,354,412
Permanently Restricted	106,318	106,318
Total Net Assets	\$ 32,829,820	\$ 27,219,000
Total Liabilities and Net Assets	\$ 34,717,466	\$ 29,849,418

Statements of Activities Years Ended June 30, 2007 and 2006

Support and Revenue	2007	2006
Contributions—Brandywine Health & Housing Center	\$ 2,124,065	\$ 0
Contribution from Brandywine Health Services Inc.	0	460,305
Contributions—General	88,893	208,283
Estate Contribution	0	805,881
Special Events	136,320	123,025
Investment Income	4,636,594	2,429,810
Total Support and Revenue	\$ 6,985,872	\$ 4,027,304

Expenses

Program Services	\$ 1,018,036	\$ 967,772
General and Administrative	180,904	157,611
Fundraising	176,112	133,890
Total Expenses	\$ 1,375,052	\$ 1,259,273

Increase (Decrease) in Net Assets \$ 5,610,820 \$ 2,768,031

Net Assets at Beginning of Year 27,219,000 24,450,969

Net Assets at End of Year \$ 32,829,820 \$ 27,219,000

Investments Held as of June 30, 2007

Dodge and Cox Stock Fund	\$ 3,573,592
Harbor Fund International	2,245,805
Individual Stock Holdings	2,851,969
PIMCO Moderate Duration Fund	2,311,265
PIMCO Total Return Fund	2,396,012
Royce Pennsylvania Fund	1,438,502
T. Rowe Price REIT Fund	842,642
Vanguard Global Equity Fund	5,401,475
Vanguard Total Stock Market Index Fund	4,039,288
	\$ 25,100,550

Investment Managers: PFM Advisors/Trustees: First Financial Bank/Auditors: Maillie, Falconiero & Co. LLP

Investment Policy

It is the Brandywine Health Foundation's policy to invest funds with an asset mix of 75 percent equities and 25 percent fixed instruments and cash. A volunteer committee of experienced business managers regularly reviews the foundation's portfolio and evaluates the performance of our investment managers, trustees and auditors. The committee's investment strategy is designed to protect the foundation's current and long-term benefit to the community by balancing the goal of growing to meet future need with the goal of prudently minimizing risk.

Audit Committee

The foundation's Audit Committee is an independent group of volunteers, chaired by former County Comptroller and current County Commissioner Carol Aichele, joined by two experienced accountants who do not serve on the board of directors. It is this committee's responsibility to hire, evaluate and oversee the work of the foundation's auditors, Maillie, Falconiero & Co. LLP, independent of the board of directors, the president and CEO, and the staff accountant.

NOTES: Loans Receivable and Note Payable represent funds borrowed and due to the foundation for the development of the Brandywine Health & Housing Center, and a loan to the BHS Transitional Corporation for the resolution of business issues; this latter loan will be repaid from the proceeds of a pending property sale.

Funds held by the BHS Transitional Corporation are housed at First National Bank of Chester County. These funds are used to repay certain financial obligations of Brandywine Hospital prior to its sale to Community Health Systems. All funds remaining at BHS after the resolution of these issues and all property sales will be donated to the foundation.

Thank You to Our Generous Donors

The Brandywine Health Foundation's ever-growing ability to enhance the availability and delivery of health care services to those who most need them is a direct result of the growing number of caring donors who share the foundation's vision for a healthier greater Coatesville area. The foundation is grateful to the following people, businesses and organizations that donated to the foundation between July 1, 2006 and June 30, 2007:

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Chester County Community Foundation
City of Coatesville Redevelopment Authority
Commonwealth of Pennsylvania
Communications Test Design Inc.
Connelly Foundation
Mr. and Mrs. L. William Kay II
Patricia Kind
Longwood Foundation Inc.
Marshall-Reynolds Foundation
Mr. and Mrs. Robert D. McNeil
Mrs. J. Maxwell Moran
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Mr. Samuel Slater and Ms. Eleanor H. Forbes
Mr. and Mrs. George Strawbridge Jr.
Welfare Foundation Inc.

Guiding Stars (\$10,000–\$24,999)

Elizabeth and Thomas Belmont Jr.
Dr. and Mrs. Henry A. Jordan
Stewart Huston Charitable Trust

Pacesetters (\$5,000–\$9,999)

Brandywine Hospital Medical-Dental Staff
Coatesville Savings Bank
Miquette Cox
First Cornerstone Foundation Inc.
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DNB First
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*Deceased

Thanks to donors who gave through the following United Ways:

United Way of Chester County
 United Way of Lancaster County

United Way of Southeastern Pennsylvania

Gifts in Memory of:

Mr. Alfred Schumann

In-Kind Donors

We are deeply grateful to Brandywine Hospital for providing the grounds and \$23,000 of in-kind support to the Rouse/Chamberlin Homes Strawberry Festival.

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2007 Garden Party

"Battle of the Berries at Brandywine"

Bonefish Grill
 Drafting Room/Brickside Grille
 Duling-Kurtz House & Country Inn
 The Gables
 General Warren Inne
 The Restaurant at Doneckers

List incomplete

We apologize for any inaccuracies and welcome



IN MEMORIAM VICTOR E. ZIEGLER

We sadly announce the passing of Victor E. Ziegler, 77, the Brandywine Health Foundation's first board president, on September 30, 2007. An executive vice president at West Pharmaceutical Services where he worked for more than 36 years, Vic had served on the board since he led the effort to create the foundation from the sale of Brandywine Hospital in 2001.

In his previous role as chairman of the board of the hospital, Vic was responsible for leading the staff and volunteer leadership through the process of first affiliating with Lancaster General Hospital, and then its purchase by Community Health Systems. His sense of responsibility and commitment to the community were unparalleled.

A sweet man who was tough enough to lead during difficult times, Vic Ziegler's efforts will benefit our community for years to come. He will be missed by many.

Board Members, Staff and Volunteers

It is impossible to talk about the work of the Brandywine Health Foundation without talking about the people who make it all possible — our committed and dedicated staff, volunteers and board of directors. Lending invaluable time, financial support and wise counsel, their contribution to the health and well-being of our community is extraordinary.

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Dr. Levi Wingard*
Victor E. Ziegler°

* Retired

** New member

° Deceased



Board of directors, front row: Albert W. Eastburn, Frederic A. Meyers, M.D., James J. Friedman, Anne L. Hearn and Frances M. Sheehan. Middle row: Michael C. McBratnie, Esq., Frank F. Breuninger Jr., James H. Manning Jr., Esq. and L. William Kay II. Back row: David C. England, Mrs. Richard I. G. Jones and Doris A. Grassi. Not pictured: The Hon. Carol Aichele, Dr. John K. Baillie, Thomas J. Belmont Jr., Congressman Jim Gerlach, Harry Lewis Jr., and Carla E. London, M.H.S.

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